

Women in Logistics

Thursday 19 November 2015

Global logistics. Individual solutions.



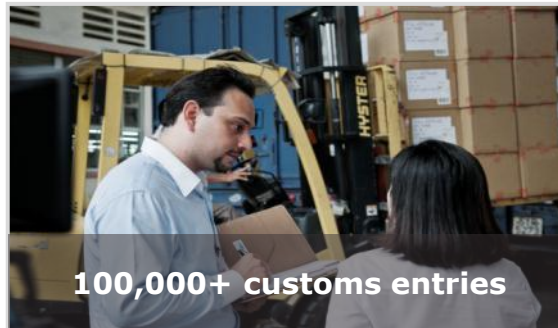
Damco UK services

At Damco, we believe clients have specific supply chain requirements. Based on client needs, Damco offers tailor-made solutions that bring value to your business

Freight Forwarding



Customs Brokerage



Warehousing & Distribution



Supply Chain Visibility & Control



Supply Chain Management

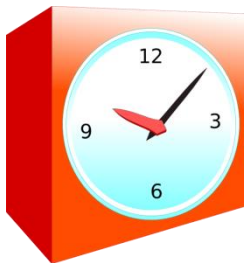


Supply Chain Design & Optimisation



1. What are the key elements of a partnership with 3PL?

2. What are the benefits of moving from transactional relationship to collaboration?



15 Minutes Group discussions

Outcome of round table discussions – Key Elements of Partnership with 3PL

- Trust
- Clear Roles and Responsibilities
- Manage different expectations
- Ways of working
- Contract
- Agreed KPIs
- Length of contract should be sufficient to deliver the agreed service/project
- IT Collaboration
- Chameleon: 3 PLs need to adjust to each of their client
- Mutual benefits
- Cost savings
- Flexibility
- Visibility
- Alligned goals
- Company Mission and Cultural fit
- Respect for the brand

Outcome of round table discussions – Benefits of moving from transactional relationship to collaboration

- Win-Win situation
- Environmental benefits
- Research proves there is more collaborative behaviour in women!
- Gain sharing
- 3PLs doesn't always know the full impact of the cost savings
- Partnerships should be a balanced give and take
- Leave the job to the expertise of the 3PLs
- Gap in market for 3PLs for SMEs
- Scale vs leverage / costs vs service
- Communication
- Trust supplier/client
- Efficiencies
- Staff outsourcing
- Best practise sharing
- Commitment to continuous improvements
- Diversity of workforce



Thanks for your active participation!

Contact Damco UK for further information:

Wai Man Cheng – waiman.cheng@damco.com

Mira Morley – mira.morley@damco.com